

Linda Lysakowski, ACFRE

Linda is President/CEO of CAPITAL VENTURE, a full service consulting firm with offices throughout the United States, which celebrated its 15th year in business in 2008. Linda is one of fewer than 100 professionals worldwide to hold the Advanced Certified Fund Raising Executive designation. In her sixteen years as a philanthropic consultant, Linda has managed capital campaigns ranging from \$250,000 to over \$30 million; helped dozens of nonprofit organizations achieve their development goals, and has trained more than 12,000 professionals in all aspects of development.

Linda has received the Outstanding Fundraising Executive award from both the Eastern PA and the Las Vegas chapters of AFP (Association of Fundraising Professionals) and in 2006 was recognized internationally in Atlanta, GA with the Barbara Marion Award for Outstanding Service to AFP.

Linda is a graduate of AFP's Faculty Training Academy and served on the board of the AFP Foundation for Philanthropy. She is a frequent presenter at regional and international conferences and has received two AFP research grants. Linda is also a prolific writer and Wiley Press has published her books, *Recruiting and Training Fundraising Volunteers* in 2005, *The Development Plan* in early 2007. Linda is a contributing author to *The Fundraising Feasibility Study—It's Not About the Money*, also published by Wiley in early 2007 and her latest book, *The Essential Nonprofit Fundraising Handbook*, will be published in July 2009 by Career Press. Linda's first eBook, *Everything You Wanted to Know about Capital Campaigns* is available on her website and she is currently working on a book on corporate philanthropy.

Visit the CAPITAL VENTURE website to learn more: www.cvfundraising.com