Vendors Band Together to Target RHIOs

(June 07, 2005) Eight health care information technology vendors have formed a consortium to market their products to regional health information organizations.

The goal of the CollaboraCare Consortium is to give RHIOs networking tools that cost hundreds of thousands of dollars--instead of millions--and can be implemented within months, says John Capobianco, president and CEO of MEDecision Inc. The Wayne, Pa.-based vendor of case, disease and utilization management software established the consortium. Other charter members include:

- Cerdronic Technology Inc., Minneapolis, a vendor of health care smart cards.
- DrFirst Inc., Rockville, Md., which sells electronic prescription software.
- HealthTrio Inc., Englewood, Colo., a vendor of information systems for health insurers.
- HealthVision Inc., Irving, Texas, which offers a series of Web-based tools for provider organizations.
- Hx Technologies Inc., Philadelphia, which builds health data exchanges.
- iMetrikus Inc., Carlsbad, Calif., a vendor of personal health records software.

The consortium is seeking new members. For more information, send an e-mail to Gary Austin at gary.austin@medecision.com.

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