Objectives: This course seeks to familiarize the student with the American Legal System. Its emphasis is on those areas of civil law which deal with Contracts, Torts, and other related business topics, such as ethics. This course will enable the student to understand the basic elements of contract formation. It will also serve to develop the student's ability to discern the potential legal issues in a given situation.

Course Content: This course examines the concepts of contractual agreement, formation of contracts, relief from contractual obligations, consideration, capacity to contract, public policy and contractual purpose, and contractual duties and rights. It also examines tort law, including intentional torts, negligent torts, and other common business torts.

Prerequisites: Recommended for ACCT and FINA majors.

Attendance: URGED. ATTENDANCE IS TAKEN AT EVERY CLASS.

Class Format: Emphasis is on class discussion and participation, including mock dispute resolution.


Evaluation: 3 exams = 100%
Objectives: This course endeavors to introduce major legal issues that permeate the relationship between business and government, and to afford an understanding of the legal context within which businesses must operate. It further addresses the role of law in society, the relationship of law and ethics, and the role of government administrative agencies.

Course Content: The course provides an introduction to law and the legal system, and it explores in an in depth fashion topics such as the laws regarding sexual harassment, sex discrimination, whistle blowing, privacy, workplace safety, environmental law, marketing, and product liability.

Prerequisites: Recommended for MGMT and MKTG majors.

Attendance: Required. (See EVALUATION)

Class Format: Discussion/participatory with an orientation toward research and writing.

Laboratory/Field Experience: Library research session.


Evaluation: This class will be VERY participatory in nature, and includes significant, guided, independent research. Grades are premised on the weekly submission of papers which entail research and analysis, and three research projects.
PLAW 3110-003,004
Legal & Social Environment of Business, W2, V
Elaine Ingulli
003-MW 3:35-5:25
004-MW 6:00-7:50
Fall 2006

Attributes : V

Objectives: To introduce major controversial issues in relationship of business and government; role of law in our society – relationship of law and ethics; role of government administrative agencies.

Course Content: Introduction to law and legal system; exploration of topics in depth-including topics such as sexual harassment; whistle-blowing; privacy; equity, workplace safety, environmental law; advertising products liability, intellectual property. Government regulation of business and ethical concerns will be addressed.

Prerequisites: Recommended for Business majors.

Attendance: Required.

Class Format: Discussion, in-class role plays, additional presentations/projects to be decided.

NOTE: Edition is IMPORTANT. There is a reading assignment for EVERY class.

Evaluation: Essay-exams (midterm, final); additional writing/projects to be decided.
Objectives: To gain an understanding of the substantive law; to improve analytical thinking, critical reading and problem solving skills; to develop ethical sensitivities.

Course Content: Topics in this course will concentrate on Sales, Negotiable Instruments and the statutory laws, primarily the Uniform Commercial Code, which regulate such transactions.

Prerequisites: Business Law I or equivalent.

Attendance: URGED. ATTENDANCE IS TAKEN AT EVERY CLASS.

Class Format: Lecture and discussion.

Evaluation: Midterm and Final =100%
Objectives: To gain an understanding of the interplay between law and ethics, analytical thinking, critical reading and problem solving skills.

Course Content: This course is a “companion” to PLAW 3120, Business Law II. Students may take either or both courses. Topics in this course may include any or all of the following: accountants’ liability, the laws governing agency, partnerships and corporations, the right of debtors (bankruptcy) and creditors (secured sales), and ethical dilemmas in business.

Prerequisites: PLAW 2120 or equivalent.

Attendance: Required. ATTENDANCE IS TAKEN AT EVERY CLASS.

Class Format: Seminar and lecture.

Papers/Projects: Two short papers

Evaluation: Quizzes, participation, and short paper.